CONTRACT



WSFA 12 East Delano Ave. Montgomery, AL 36105 (334) 288-1212

www.wsfa.com

And:

Canal Partners Media 1027 33rd Street NW, Suite 140 Washington, DC 20007

	Contract / Re	vision		Alt Order #	
	1862043	1		08874505	
Product	•				
DOUG JONES FOR SENA	T				
Contract Dates	Estimate #				
12/06/17 - 12/12/17	5124				
Advertiser			<u>Ori</u>	ginal Date	/ Revision
POL/Jones, Doug/D/Sena	ate		1	2/06/17	/ 12/06/17
	Billing Cycle	Billing	Cal	<u>endar</u>	Cash/Trade
	EOM/EOC	Broado	ast		Cash
	Property	Accour	nt E	xecutive	Sales Office
	WSFA	Ryan E	Eddi	ns	HRP-Washingt
	Special Hand	ling			
	Demographic				
	Adults 35+				
	Agy Code	Advert	iser	Code	Product 1/2
	TV13041	836			967
	Agency Ref			Advertiser	Ref

this Ob Olad Data Ford Data Data this	Start/End	Spots/	T O 1	A
*Line Ch Start Date End Date Description	Time	Days Length Week Rate	Type Spots	Amount
N 1 WSFA 12/11/17 12/11/17 The Voice	7-9pm	:30	NM 1	\$900.00
Start Date End Date Weekdays Spots/Week Week: 12/11/17 12/17/17 1 1	<u>Rate</u> \$900.00	,		
N 2 WSFA 12/07/17 12/07/17 Today In Alabama	6a-7a	:30	NM 1	\$265.00
Start Date End Date Weekdays Spots/Week	<u>Rate</u>			
Week: 12/04/17 12/10/171 1	\$265.00			
N 3 WSFA 12/08/17 12/08/17 Today In Alabama	6a-7a	:30	NM 1	\$265.00
Start Date End Date Weekdays Spots/Week	Rate			
Week: 12/04/17 12/10/171 1	\$265.00			
N 4 WSFA 12/11/17 12/11/17 Tonight Show	1035-1137pm	:30	NM 1	\$175.00
Start Date End Date Weekdays Spots/Week	<u>Rate</u>			
Week: 12/11/17 12/17/17 1 1	\$175.00			
N 5 WSFA 12/07/17 12/07/17 Tonight Show	1035-1137pm	:30	NM 1	\$175.00
Start Date End Date Weekdays Spots/Week	<u>Rate</u>			
Week: 12/04/17 12/10/171 1	\$175.00	•		
N 6 WSFA 12/08/17 12/08/17 Tonight Show	1035-1137pm	:30	NM 1	\$175.00
Start Date End Date Weekdays Spots/Week	Rate			
Week: 12/04/17 12/10/171 1	\$175.00			
N 7 WSFA 12/11/17 12/11/17 Today in Alabama 530a	528am-6am	:30	NM 1	\$150.00
Start Date End Date Weekdays Spots/Week	Rate			
Week: 12/11/17 12/17/17 1 1	\$150.00			
N 8 WSFA 12/12/17 12/12/17 Today in Alabama 530a	528am-6am	:30	NM 1	\$150.00
Start Date End Date Weekdays Spots/Week	Rate	•		
Week: 12/11/17 12/17/17 -1 1	\$150.00			
N 9 WSFA 12/07/17 12/07/17 Today in Alabama 530a	528am-6am	:30	NM 1	\$150.00
Start Date End Date Weekdays Spots/Week	<u>Rate</u>			
Week: 12/04/17 12/10/171 1	\$150.00			
N 10 WSFA 12/08/17 12/08/17 Today in Alabama 530a	528am-6am	:30	NM 1	\$150.00
Start Date End Date Weekdays Spots/Week	<u>Rate</u>			

(* Line Transactions: N = New, E = Edited, D = Deleted)

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The station may utilize various mediums to deliver advertisements to its viewers, including but not limited to, simulcast and/or delayed airings through mobile and internet applications and services. You must notify the station immediately if you do not have rights to your advertisements or any of its components beyond a television broadcast. Without such notice, the station may utilize various mediums beyond the television broadcast to reach its viewers.



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| Contract / Revision | Alt Order # | 08874505

 Contract Dates
 Product
 Estimate #

 12/06/17 - 12/12/17
 DOUG JONES FOR SET 5124

 Advertiser
 Original Date / Revision

 POL/Jones, Doug/D/Sena
 12/06/17 / 12/06/17

	Start/End	Spots/		
*Line Ch Start Date End Date Description	Time	Days Length Week Rate	Type Spots	Amount
Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/17 1 1	<u>Rate</u> \$150.00	•		
N 11 WSFA 12/11/17 12/11/17 WSFA 12 News at Noon	12-1230pm	:30	NM 1	\$150.00
Start Date End Date Weekdays Spots/Week	Rate			
Week: 12/11/17 12/17/17 1 1	\$150.00			
N 12 WSFA 12/07/17 12/07/17 NET NFL Thursday Game	730-1030p	:30	NM 1	\$850.00
Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/17 1 1	Rate \$850.00			
N 13 WSFA 12/12/17 12/12/17 WSFA 12 News at Noon	12-1230pm	:30	NM 1	\$150.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/11/17 12/17/17 -1 1	<u>Rate</u> \$150.00	•		
N 14 WSFA 12/07/17 12/07/17 WSFA 12 News at Noon		:30	NM 1	\$150.00
Start Date End Date Weekdays Spots/Week	12-1230pm Rate	.50	INIVI	\$150.00
Week: 12/04/17 12/10/171 1	\$150.00			
N 15 WSFA 12/08/17 12/08/17 WSFA 12 News at Noon	12-1230pm	:30	NM 1	\$150.00
Start Date End Date Weekdays Spots/Week	Rate			
Week: 12/04/17 12/10/171 1	\$150.00			
N 16 WSFA 12/11/17 12/11/17 Today in Alabama 5am Start Date End Date Weekdays Spots/Week	5-530a	:30	NM 1	\$130.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/11/17 12/17/17 1 1	<u>Rate</u> \$130.00			
N 17 WSFA 12/12/17 12/12/17 Today in Alabama 5am	5-530a	:30	NM 1	\$130.00
Start Date	Rate			• • • • • • • • • • • • • • • • • • • •
Week: 12/11/17 12/17/17 -1 1	\$130.00			
N 18 WSFA 12/07/17 12/07/17 Today in Alabama 5am	5-530a	:30	N M 1	\$130.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/171 1	<u>Rate</u> \$130.00			
N 19 WSFA 12/08/17 12/08/17 Today in Alabama 5am	5-530a	:30	NM 1	\$130.00
Start Date End Date Weekdays Spots/Week	Rate	.50	INIVI	Ψ130.00
Week: 12/04/17 12/10/171 1	\$130.00			
N 20 WSFA 12/11/17 12/11/17 WSFA 12 NEWS AT 4PM	M-F 430-5P	:30	NM 1	\$115.00
Start Date End Date Weekdays Spots/Week	Rate			
Week: 12/11/17 12/17/17 1 1	\$115.00			0445.00
N 21 WSFA 12/07/17 12/07/17 WSFA 12 NEWS AT 4PM Start Date End Date Weekdays Spots/Week	M-F 430-5P Rate	:30	NM 1	\$115.00
Week: 12/04/17 12/10/171 1	\$115.00			
N 22 WSFA 12/08/17 12/08/17 WSFA 12 NEWS AT 4PM	M-F 430-5P	:30	NM 1	\$115.00
Start Date End Date Weekdays Spots/Week	Rate			
Week: 12/04/17 12/10/171 1	\$115.00			
N 23 WSFA 12/06/17 12/06/17 Chicago Pd	9-10pm	:30	NM 1	\$525.00
Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/17 1 1	<u>Rate</u> \$525.00			
N 24 WSFA 12/11/17 12/11/17 NBC Today Show	7-9am	:30	NM 1	\$175.00
Start Date End Date Weekdays Spots/Week	Rate			
Week: 12/11/17 12/17/17 1 1	\$175.00	0.5		A477 00
N 25 WSFA 12/12/17 12/12/17 NBC Today Show Start Date End Date Weekdays Spots/Week	7-9am <u>Rate</u>	:30	NM 1	\$175.00
Week: 12/11/17 12/17/17 -1 1	\$175.00			

^{(*} Line Transactions: N = New, E = Edited, D = Deleted)

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Print Date 12/06/17

Page 3 of 5



WSFA 12 East Delano Ave. Montgomery, AL 36105 (334) 288-1212

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| Contract / Revision | Alt Order # | 1862043 / 08874505

 Contract Dates
 Product
 Estimate #

 12/06/17 - 12/12/17
 DOUG JONES FOR SEI 5124

 Advertiser
 .
 Original Date / Revision

 POL/Jones, Doug/D/Sena
 12/06/17 / 12/06/17

*Line Ch Start Date End Date Description	Start/End Time	Spots/ Days Length Week Rate	Type Sp	ots	Amount
Start Date End Date Weekdays Spots/Week	Rate				
N 26 WSFA 12/07/17 12/07/17 NBC Today Show Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/171 1	7-9am Rate \$175.00	:30	NM	1	\$175.00
N 27 WSFA 12/08/17 12/08/17 NBC Today Show Start Date	7-9am <u>Rate</u> \$175.00	:30	NM	1	\$175.00
N 28 WSFA 12/11/17 12/11/17 NBC Today with Kathie Lee Start Date End Date Weekdays Spots/Week Week: 12/11/17 12/17/17 1 1	10-11am <u>Rate</u> \$115.00	:30	MM	1	\$115.00
N 29 WSFA 12/12/17 12/12/17 NBC Today with Kathie Lee Start Date	10-11am <u>Rate</u> \$115.00	:30	MM	1	\$115.00
N 30 WSFA 12/07/17 12/07/17 NBC Today with Kathie Lee Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/171 1	10-11am <u>Rate</u> \$115.00	:30	NM	1	\$115.00
N 31 WSFA 12/08/17 12/08/17 NBC Today with Kathie Lee Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/171 1	10-11am <u>Rate</u> \$115.00	:30	NM	1	\$115.00
N 32 WSFA 12/11/17 12/11/17 WSFA 12 NEWS AT 4PM <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/11/17 12/17/17 1 1	M-F 4-430P <u>Rate</u> \$90.00	:30	NM	1	\$90.00
N 33 WSFA 12/07/17 12/07/17 WSFA 12 NEWS AT 4PM <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/171 1	M-F 4-430P <u>Rate</u> \$90.00	:30	NM	1	\$90.00
N 34 WSFA 12/06/17 12/06/17 Wednesday Hour 1 <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/171 1	658-8pm <u>Rate</u> \$450.00	:30	NM	1	\$450.00
N 35 WSFA 12/08/17 12/08/17 WSFA 12 NEWS AT 4PM <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/171 1	M-F 4-430P <u>Rate</u> \$90.00	:30	NM	1	\$90.00
N 36 WSFA 12/11/17 12/11/17 NBC Today 2 <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/11/17 12/17/17 1 1	9-10am <u>Rate</u> \$115.00	:30	NM	1	\$115.00
N 37 WSFA 12/12/17 12/12/17 NBC Today 2 <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/11/17 12/17/17 -1 1	9-10am <u>Rate</u> \$115.00	:30	NM	1	\$115.00
N 38 WSFA 12/07/17 12/07/17 NBC Today 2 <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/171 1	9-10am <u>Rate</u> \$115.00	:30	NM	1	\$115.00
N 39 WSFA 12/08/17 12/08/17 NBC Today 2 <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/171 1	9-10am <u>Rate</u> \$115.00	:30	NM	1	\$115.00
N 40 WSFA 12/11/17 12/11/17 ALABAMA LIVE @ 1130AM <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/11/17 12/17/17 1 1	1130A-12P <u>Rate</u> \$45.00	:30	NM	1	\$45.00
N 41 WSFA 12/12/17 12/12/17 ALABAMA LIVE @ 1130AM	1130A-12P	:30	NM	1	\$45.00

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www.wsfa.com

| Contract / Revision | Alt Order # | 1862043 / 08874505

 Contract Dates
 Product
 Estimate #

 12/06/17 - 12/12/17
 DOUG JONES FOR SEI 5124

	Start/End	Spots/			
*Line Ch Start Date End Date Description	Time	Days Length Week Rate	Туре	Spots	Amount
Start Date End Date Weekdays Spots/Week Week: 12/11/17 12/17/17 -1 1	<u>Rate</u> \$45.00				
N 42 WSFA 12/06/17 12/06/17 ALABAMA LIVE @ 1130A	/ 1130A-12P	:30	NM	1	\$45.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/171 1	Rate				
	\$45.00				C45.00
N 43 WSFA 12/07/17 12/07/17 ALABAMA LIVE @ 1130Al Start Date End Date Weekdays Spots/Week	Rate	:30	NM	1	\$45.00
Week: 12/04/17 12/10/171 1	\$45.00				
N 44 WSFA 12/08/17 12/08/17 ALABAMA LIVE @ 1130AN	/ 1130A-12P	:30	NM	1	\$45.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/171 1	<u>Rate</u> \$45.00				
		:30	NM	1	\$375.00
N 45 WSFA 12/06/17 12/06/17 law & order:svu Start Date End Date Weekdays Spots/Week	8-9pm <u>Rate</u>	:30	INIVI	t	\$375.00
Week: 12/04/17 12/10/171 1	\$375.00	•			
N 46 WSFA 12/11/17 12/11/17 ALABAMA LIVE @ 11A	11-1130Am	:30	NM	1	\$45.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/11/17 12/17/17 1 1	<u>Rate</u> \$45.00				
	11-1130Am	:30	NM	1	\$45.00
N 47 WSFA 12/12/17 12/12/17 ALABAMA LIVE @ 11A Start Date End Date Weekdays Spots/Week	Rate	.50	14141	,	94 3.00
Week: 12/11/17 12/17/17 -1 1	\$45.00				
N 48 WSFA 12/06/17 12/06/17 ALABAMA LIVE @ 11A	11-1130Am	:30 .	NM	1	\$45.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/171 1	<u>Rate</u> \$45.00				
N 49 WSFA 12/07/17 12/07/17 ALABAMA LIVE @ 11A	11-1130Am	:30	NM	1	\$45.00
Start Date End Date Weekdays Spots/Week	Rate	.50	1 1 1 1	•	Ψ-10.00
Week: 12/04/17 12/10/171 1	\$45.00				
N 50 WSFA 12/08/17 12/08/17 ALABAMA LIVE @ 11A	11-1130Am	:30	NM	1	\$45.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week; 12/04/17 12/10/171 1	<u>Rate</u> \$45.00		l		
N 51 WSFA 12/11/17 12/11/17 Today in Alabama 430am	430-5a	:30	NM	1	\$5.00
Start Date	<u>Rate</u>				*****
Week: 12/11/17 12/17/17 1 1	\$5.00				
N 52 WSFA 12/12/17 12/12/17 Today in Alabama 430am	430-5a	:30	NM	1	\$5.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/11/17 12/17/17 -1 1	<u>Rate</u> \$5.00		I		
N 53 WSFA 12/06/17 12/06/17 NBC Early Today 4a	4-430a	:30	NM	1	\$5.00
Start Date	Rate		,		*
Week: 12/04/17 12/10/171 1	\$5.00				
N 54 WSFA 12/07/17 12/07/17 Today in Alabama 430am <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u>	430-5a	:30	NM	1	\$5.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/171 1	<u>Rate</u> \$5.00				
N 55 WSFA 12/08/17 12/08/17 Today in Alabama 430am	430-5a	:30	NM	1	\$5.00
Start Date End Date Weekdays Spots/Week	<u>Rate</u>		l		•
Week: 12/04/17 12/10/171 1	\$5.00				
N 56 WSFA 12/08/17 12/08/17 BLINDSPOT Start Date End Date Weekdays Spots/Week	658-8pm Rate	:30	NM	1	\$300.00
Week: 12/04/17 12/10/171 1	\$300.00		l		

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This station does not discriminate in advertising contracts on the basis of race or ethnicity. Any provision in any order or agreement for advertising that purports to discriminate on the basis of race or ethnicity, even if handwritten, typed or otherwise made a part of a particular contract, is hereby rejected.



www.wsfa.com

Contract / Revision	Alt Order #
1862043 /	08874505

 Contract Dates
 Product
 Estimate #

 12/06/17 - 12/12/17
 DOUG JONES FOR SE! 5124

 Advertiser
 Original Date / Revision

 POL/Jones, Doug/D/Sena
 12/06/17 / 12/06/17

*Line Ch Start Date End Date Description	Start/End Time	Spots/ * Days Length Week Rate	Type	Spots	Amount
Start Date End Date Weekdays Spots/Week	Rate				
N 61 WSFA 12/11/17 12/11/17 Today In Alabama <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/11/17 12/17/17 1 1	6a-7a <u>Rate</u> \$265.00	:30	NM	1	\$265.00
N 62 WSFA 12/12/17 12/12/17 Today In Alabama <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/11/17 12/17/17 -1 1	6a-7a <u>Rate</u> \$265.00	:30	NM	1	\$265.00
N 63 WSFA 12/06/17 12/06/17 Today In Alabama <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/171 1	6a-7a <u>Rate</u> \$265.00	:30	NM	1	\$265.00
N 64 WSFA 12/11/17 12/11/17 NET Early Today ON <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/11/17 12/17/17 M 1	4-430x <u>Rate</u> \$3.00	:30	NM	1	\$3.00
N 65 WSFA 12/12/17 12/12/17 NET Early Today ON <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/11/17 12/17/17 -T 1	4-430x <u>Rate</u> \$3.00	:30	NM	1	\$3.00
N 66 WSFA 12/06/17 12/06/17 NET Early Today ON <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/17w 1	4-430x <u>Rate</u> \$3.00	:30	NM	1	\$3.00
N 67 WSFA 12/07/17 12/07/17 NET Early Today ON <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/17T 1	4-430x <u>Rate</u> \$3.00	:30	NM	1	\$3.00
D 68 WSFA 12/07/17 12/08/17 NET Early Today ON	4-430x	:30	NM	0	\$0.00
		Totals		63	\$9,692.00

 Time Period
 # of Spots
 Gross Amount
 Agency Comm.
 Net Amount

 11/27/17
 -12/12/17
 63
 \$9,692.00
 (\$1,453.80)
 \$8,238.20

 Totals
 63
 \$9,692.00
 (\$1,453.80)
 \$8,238.20

Signature: Date	
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REP: TEL# 703-528-9387

* *

REP HEADLINE# 8874505 *** UNAPPROVED REV #2

f RISK !!! S REPORT FROM REP **RECAP** CREDIT HARRIS AGENCY CREDIT ADVISORY: ORDER WORKSHEET

DEC5/17 16.57 *** WSFA-TV ***

703-516-9680

6.57 # SALESMAN DATE DEC5/17 REGIONAL (H) SCATTERGOOD EDDINS LOCAL RYAN OFF.# JEFF PRSN WA-CLASS: NATL. BUYER NAME SALES **REP.#** INVOICE) CO-OP BILLING NEEDED ORDER, 1650 SUITE# (LINE, SE POLI/D JONES/D/SEN/AL DOUG JONES FOR SENAT EST#5124 COMMENTS: CANAL PARTNERS MEDIA CONTRACT # 8874505 75 PKWY 30339 GA 900 CIRCLE WK-1 ATLANTA, DEC12/17 STATE TAX 1862643 ADV. NAME AGY. NAME FLIGHT DATES DEC6/17 TAX # ORDER # # PRDCT CITY AGY ADV

RESENDING FOR CONFIRMATION THANKS REP:

CASH IN ADVANCE SCHEDULE **** **** THIS IS A CON CM

ALL INVOICES ARE TO BE SENT TO: 900 CIRCLE 75 PARKWAY SE, SUITE#1650 30339 ATLANTA, GA

DOUG JONES FOR SENATE

: TOTL:		Н	•	Н	
DAYS					
		MON		THU	
WEEK		<u> </u>	·		
:SPTS: :/WK:		т.		1	
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REP: TEL# 703-528-9387 CREDIT ADVISORY: AGENCY CREDIT RISK !!! ORDER WORKSHEET HARRIS REPORT FROM REP **RECAP** **

DEC5/17 16.57
*** WSFA-TV *** REP HEADLINE# 8874505 *** UNAPPROVED REV #2 ***

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: RATE	\$265.00		\$175.00	FALLON FALLON	\$175.00	FALLON FALLON	\$175.00	FALLON FALLON	\$150.00		\$150.00		\$150.00		\$150.00		\$150.00	
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REP: TEL# 703-528-9387 CREDIT ADVISORY: AGENCY CREDIT RISK !!! ORDER WORKSHEET

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REP HEADLINE# 8874505 *** UNAPPROVED REV #2

DEC5/17 16.57 *** WSFA-TV ***

FROM REP

703-516-9680

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REP HEADLINE# 8874505
*** UNAPPROVED REV #2 ***

REP: TEL# 703-528-9387
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET HARRIS REPORT FROM REP

RECAP **

DEC5/17 16.57 *** WSFA-TV ***

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RATE	\$115.00		\$115.00		\$525.00		\$175.00		\$175.00		\$175.00		\$175.00		\$115.00		\$115.00	
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DEC5/17 16.57
*** WSFA-TV *** REP: TEL# 703-528-9387
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET
HARRIS REPORT FROM REP

RECAP **

REP HEADLINE# 8874505
*** UNAPPROVED REV #2 ***

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RATE	\$115.00		\$115.00		00.06\$		00.06\$		\$450.00		00.06\$		\$115.00		\$115.00		\$115.00	
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REP HEADLINE# 8874505 *** UNAPPROVED REV #2 ***

REP: TEL# 703-528-9387
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET
HARRIS REPORT FROM REP

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DEC5/17 16.57 *** WSFA-TV ***

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თ ო	900A-1000A	30	\$115.00	12/8	12/8	11	FRI		Н
PROGRAM : CON COM1:	TODAY SHOW TODAY SHOW	HOUR 3 HOUR 3							
40	1130A-1200N	30	\$45.00	12/11	12/11	1	MOM		Н
PROGRAM : CON COM1:	: ALABAMA LIVE : ALABAMA LIVE					•			
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4.2	1130A-1200N	30	\$45.00	12/6	12/6	1	WED		Н
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4.3	1130A-1200N	30	\$45.00	12/7	12/7	1	THU		₽
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4 4	1130A-1200N	30	\$45.00	12/8	12/8) I	FRI		Н
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4.5	800E-3008	30	\$375.00	12/6	12/6	1	WED		Н
ROGRAM ON COM1	: LAW & ORDER: : LAW & ORDER:	SVU-FALL SVU-FALL					344		
, 4 6	1100A-1130A	08.	. \$45.00	. 12/11	.12/11	1 . [MOM		Ħ
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47	1100A-1130A	30	\$45.00	12/12	12/12	1	TUE		н
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REP HEADLINE# 8874505
*** UNAPPROVED REV #2 ***

DEC5/17 16.57
*** WSFA-TV *** REP: TEL# 703-528-9387
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET
HARRIS REPORT FROM REP

RECAP **

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: RATE :	\$45.00		\$45.00		\$45.00		\$5.00		\$5.00	-	\$5.00		\$5.00		. 00.38		\$300.00	
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FAX# 703-516-9680 REP: TEL# 703-528-9387
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET HARRIS REPORT FROM REP

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REP HEADLINE# 8874505 *** UNAPPROVED REV #2

DEC5/17 16.57
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TIME	400A-43	NBC NBC	400A-43	NBC NBC	400A-43	NBC NBC	400A-430A	NBC NBC	400A-43	NBC NBC	600A-700A	TODAY	600A-700A	TODAY	600A-700A	TODAY	0
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:LINE#:REP : :LINE#		щυ		щυ		щU		щО		щυ		щО		щО		ΨО)EC/17

COMPETITIVE INFORMATION NOT YET AVAILABLE.

SVC- ARB DEMOS- RA35+*

X-LATE Y-DAYS Z-COMMENTS *-MULTIPLE N-PROGRAM NAME L-LENGTH M-MAKEGOOD S-SPOTS PER WEEK T-TIME DE-DELETE E-EFF DATES C-CANCELLED ?-CLASS, PLAN, SECT Q-PAID PGM R-RATE B-BUY TYPE 10D CODE A-ADD

AGREEMENT FORM FOR POLITICAL CANDIDATE ADVERTISEMENTS

	ail Themselves v, Federal Can				
Station and WSFA - TV M	d Location: fontgomery, AL			Date: 12/06/2	2017
I, Jeff Scatte	rgood				,
being/on behalf	of:				, a legally
	ate of theDemocr				
party for the off	ice of: United Stat	e Senate			
in the Special			***************************************		
election to be h	eld on: 12/12/2017			•	variantis distribute specification and the artists of the second
	est station time as fo				
Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
	roadcast: 12/06/201	SEE ATT		cast: 12/12/2017	

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I represent that the payment for the DOUG JONES FOR SENATE	he above described broadcast time has been COMMITTEE	furnished by:
	ce the time as paid for by such person or ent ty is either a legally qualified candidate or a ally qualified candidate.	
The name of the treasurer of the c	andidate's authorized committee is:	
JAMES DOUGLAS TURNER JI	R, TREASUER	
	s political advertising policies, including: a ner sales practices (not applicable to federal	
OF RACE OR ETHNICITY IN	Signature ISCRIMINATE OR PERMIT DISCRIMING THE PLACEMENT OF ADVERTISING THE PLACEMENT OF AUTHORIZED CONTROL Signature	*
To Be Sign	ed By Station Representati	ive
☐ Accepted	Accepted in Part	☐ Rejected
Signature	Printed Name	Title

FEDERAL CANDIDATE CERTIFICATION

In Order For Federal Candidates To Receive The Lowest Unit Charge During A Political Window, The Following Certification Is Required:

DOUG JONES FOR SENATE COMMITTEE					
(name of federal candidate or authorized committee) herek programming to be broadcast (in whole or in part) pursuan	•				
√ does □ d	does not				
refer to an opposing candidate (check applicable box). I further programming that does refer to an opposing candidate:	ırther cetify that for the				
(check applicable box)					
the radio programming contains a personal audio state identifies the candidate, the office being sought, and that the broadcast.					
the television programming contains a clearly identifiable photograph or similar image of the candidate for a duration of at least four seconds, and a simultaneously displayed printed statement identifying the candidate, that the candidate approved the broadcast, and that the candidate and/or the candidate's authorized committee paid for the broadcast.					
Seff & calleged	>				
signature of candidate or authorized	committee				
Jeff Scattergood	12/06/2017				
printed name	date				

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CONTRACT



WSFA 12 East Delano Ave. Montgomery, AL 36105 (334) 288-1212

www.wsfa.com

And:

Canal Partners Media 1027 33rd Street NW, Suite 140 Washington, DC 20007

	Contract / Re	vision		Alt Order #	
	1862043	1		08874505	
Product					
DOUG JONES FOR SENA	Т				
Contract Dates	Estimate #				
12/06/17 - 12/12/17	5124				
Advertiser			Ori	iginal Date	/ Revision
POL/Jones, Doug/D/Sena	ite		1	2/05/17	/ 12/06/17
Manuscript	Billing Cycle	Billing	Cal	endar	Cash/Trade
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	Adults 35+				
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	Start/End	Spots/ *		
*Line Ch Start Date End Date Description	Time	Days Length Week Rate	Type Spots	Amount
N 1 WSFA 12/11/17 12/11/17 The Voice	7-9pm	:30	N M 1	\$900.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/11/17 12/17/17 1 1	<u>Rate</u> \$900.00			
N 2 WSFA 12/07/17 12/07/17 Today In Alabama	6a-7a	:30	NM 1	\$265.00
Start Date End Date Weekdays Spots/Week	Rate	.30	INIVI	\$205.00
Week: 12/04/17 12/10/171 1	\$265.00			
N 3 WSFA 12/08/17 12/08/17 Today In Alabama	6a-7a	:30	NM 1	\$265.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/171 1	<u>Rate</u> \$265.00			
N 4 WSFA 12/11/17 12/11/17 Tonight Show	1035-1137pm	:30	NM 1	\$175.00
Start Date End Date Weekdays Spots/Week	Rate	.50	INIVI I	\$175.00
Week: 12/11/17 12/17/17 1 1	\$17 5 .00			
N 5 WSFA 12/07/17 12/07/17 Tonight Show	1035-1137pm	:30	NM 0	\$0.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/171 1	<u>Rate</u> \$175.00	•		
Spot Ch Date Range Description	Start/End Time	Weekdays Length Rate	Туре	
1 WSFA 12/04/17-12/10/17 Tonight Show	1035-1137pm	Th :30 \$175.00	NM	
Credited				
N 6 WSFA 12/08/17 12/08/17 Tonight Show	1035-1137pm	:30	NM 1	\$175.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/171 1	<u>Rate</u> \$175.00			
N 7 WSFA 12/11/17 12/11/17 Today in Alabama 530a	528am-6am	:30	NM 1	\$150.00
Start Date End Date Weekdays Spots/Week	Rate	.50	14141	\$150,00
Week: 12/11/17 12/17/17 1 1	\$150.00			
N 8 WSFA 12/12/17 12/12/17 Today in Alabama 530a	528am-6am	:30	NM 1	\$150.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/11/17 12/17/17 -1 1	<u>Rate</u> \$150.00			
	528am-6am	.20	NIM 4	6450.00
N 9 WSFA 12/07/17 12/07/17 Today in Alabama 530a Start Date End Date Weekdays Spots/Week	o∠oam-oam <u>Rate</u>	:30	NM 1	\$150.00
Week: 12/04/17 12/10/171 1	\$150.00			

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise, on contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions.

The station may utilize various mediums to deliver advertisements to its viewers, including but not limited to, simulcast and/or delayed airings through mobile and internet applications and services. You must notify the station immediately if you do not have rights to your advertisements or any of its components beyond a television broadcast. Without such notice, the station may utilize various mediums beyond the television broadcast to reach its viewers.



www.wsfa.com

Alt Order # Contract / Revision 1862043 08874505

Contract Dates Product Estimate # 12/06/17 - 12/12/17 DOUG JONES FOR SEI 5124

Advertiser Original Date / Revision 12/05/17 / 12/06/17 POL/Jones, Doug/D/Sena

*Line Ch Start Date End Date Description	Start/End Time	Spots/ Days Length Week Rate	Type Sp	ots	Amount
Start Date End Date Weekdays Spots/Week	Rate				
N 10 WSFA 12/08/17 12/08/17 Today in Alabama 530a	528am-6am	:30	NM	1	\$150.00
Start Date	<u>Rate</u>		I		
Week: 12/04/17 12/10/171 1	\$150.00				
N 11 WSFA 12/11/17 12/11/17 WSFA 12 News at Noon	12-1230pm	:30	NM	1	\$150.00
Start Date End Date Weekdays Spots/Week	<u>Rate</u>		l		
Week: 12/11/17 12/17/17 1 1	\$150.00				
N 12 WSFA 12/07/17 12/07/17 NET NFL Thursday Game	730-1030p	:30	MM	1	\$850.00
Start Date End Date Weekdays Spots/Week	Rate				
Week: 12/04/17 12/10/171 1	\$850.00				
N 13 WSFA 12/12/17 12/12/17 WSFA 12 News at Noon	12-1230pm	:30	NM	1	\$150.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/11/17 12/17/17 -1 1	<u>Rate</u>				
	\$150.00				
N 14 WSFA 12/07/17 12/07/17 WSFA 12 News at Noon	12-1230pm	:30	NM	1	\$150.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/171 1	<u>Rate</u> \$150.00		1		
		.20	NM	4	¢150.00
N 15 WSFA 12/08/17 12/08/17 WSFA 12 News at Noon Start Date End Date Weekdays Spots/Week	12-1230pm Rate	:30	IVIVI	1	\$150.00
Week: 12/04/17 12/10/171 1	\$150.00	•			
N 16 WSFA 12/11/17 12/11/17 Today in Alabama 5am	5-530a	:30	NM	1	\$130.00
Start Date End Date Weekdays Spots/Week	Rate	.00	,	•	4.00.00
Week: 12/11/17 12/17/17 1 1	\$130.00				
N 17 WSFA 12/12/17 12/12/17 Today in Alabama 5am	5-530a	:30	NM	1	\$130.00
Start Date End Date Weekdays Spots/Week	Rate				
Week: 12/11/17 12/17/17 -1 1	\$130.00				
N 18 WSFA 12/07/17 12/07/17 Today in Alabama 5am	5-530a	:30	NM	1	\$130.00
Start Date End Date Weekdays Spots/Week	<u>Rate</u>				
Week: 12/04/17 12/10/171 1	\$130.00				
N 19 WSFA 12/08/17 12/08/17 Today in Alabama 5am	5-530a	:30	NM	1	\$130.00
Start Date End Date Weekdays Spots/Week	Rate				
Week: 12/04/17 12/10/171 1	\$130.00				
N 20 WSFA 12/11/17 12/11/17 WSFA 12 NEWS AT 4PM	M-F 430-5P	:30	NM	1	\$115.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/11/17 12/17/17 1 1	<u>Rate</u> \$115.00				
					0445.00
N 21 WSFA 12/07/17 12/07/17 WSFA 12 NEWS AT 4PM Start Date End Date Weekdays Spots/Week	M-F 430-5P	:30	NM	1	\$115.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/171 1	<u>Rate</u> \$115.00		1		
N 22 WSFA 12/08/17 12/08/17 WSFA 12 NEWS AT 4PM	M-F 430-5P	:30	NM	1	\$115.00
Start Date End Date Weekdays Spots/Week	Rate	.50	INIVI	•	\$115.00
Week: 12/04/17 12/10/171 1	\$115.00		1		
N 23 WSFA 12/06/17 12/06/17 Chicago Pd	9-10pm	:30	NM	1	\$525.00
Start Date End Date Weekdays Spots/Week	Rate			•	+
Week: 12/04/17 12/10/171 1	\$525.00				
N 24 WSFA 12/11/17 12/11/17 NBC Today Show	7-9am	:30	NM	1	\$175.00
Start Date End Date Weekdays Spots/Week	Rate				
Week: 12/11/17 12/17/17 1 1	\$175.00				
N 25 WSFA 12/12/17 12/12/17 NBC Today Show	7-9am	:30	NM	1	\$175.00

(* Line Transactions: N = New, E = Edited, D = Deleted)

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www.wsfa.com

| Contract / Revision | Alt Order # | 08874505

 Contract Dates
 Product
 Estimate #

 12/06/17 - 12/12/17
 DOUG JONES FOR SEI 5124

 Advertiser
 Original Date / Revision

 POL/Jones, Doug/D/Sena
 12/05/17 / 12/06/17

					Start/End		Spots/				
*Line Cl	h Start [Date End Da	ate Description		Time	Days	Length Week	Rate	Type Sp	ots	Amount
<u>Si</u> Week: 12	<u>tart Date</u> 2/11/17	End Date 12/17/17	Weekdays -1	Spots/Week 1	<u>Rate</u> \$175.00						
N 26 WS	FA 12/07/	17 12/07/1	7 NBC Today	Show	7-9am		:30		NM	1	\$175.00
St Week: 12	tart <u>Date</u> 2/04/17	End Date 12/10/17	Weekdays 1	Spots/Week 1	<u>Rate</u> \$175.00			•			
N 27 WS			•		7-9am		:30		NM	1	\$175.00
St Week: 12	tart <u>Date</u> 2/04/17	End Date 12/10/17	Weekdays 1	Spots/Week 1	<u>Rate</u> \$175.00						
N 28 WS			•	with Kathie Lee			:30		NM	1	\$115.00
<u>Si</u> Week: 12	<u>tart Date</u> 2/11/17	End Date 12/17/17	<u>Weekdays</u> 1	Spots/Week 1	<u>Rate</u> \$115.00						
N 29 WS	FA 12/12/			with Kathie Lee	10-11am		:30		NM	1	\$115.00
<u>St</u> Week: 12	tart Date	End Date 12/17/17	Weekdays -1	Spots/Week 1	<u>Rate</u> \$115.00						
N 30 WS				with Kathie Lee			:30		NM	1	\$115.00
	tart Date	End Date	Weekdays	Spots/Week	Rate		.50		14141	•	ψ110.00
Week: 12		12/10/17	1	1	\$115.00						
N 31 WS				with Kathie Lee			:30		NM	1	\$115.00
<u>Si</u> Week: 12	tart Date 2/04/17	End Date 12/10/17	Weekdays 1	Spots/Week 1	<u>Rate</u> \$115.00						
N 32 WS			7 WSFA 12 N	EWS AT 4PM	M-F 4-430P		:30	-	NM	1	\$90.00
	tart Date	End Date	Weekdays	Spots/Week	Rate						
Week: 12		12/17/17	1	1	\$90.00						***
N 33 WS	FA 12/07/ tart Date	17 12/07/1 End Date	7 WSFA 12 N Weekdays	EWS AT 4PM Spots/Week	M-F 4-430P Rate		:30		NM	1	\$90.00
Week: 12		12/10/17	1	1	\$90.00						
N 34 WS	FA 12/06/	17 12/06/1	7 Wednesday	Hour 1	658-8pm		:30		NM	1	\$250.00
<u>Si</u> Week: 12	tart Date	End Date 12/10/17	Weekdays 1	Spots/Week	<u>Rate</u> \$250.00			•			
N 35 WS				EWS AT 4PM	M-F 4-430P		:30		NM	1	\$90.00
	tart Date	End Date	Weekdays	Spots/Week	Rate		.50		14141	•	ψ00.00
Week: 12	2/04/17	12/10/17	===1==	1	\$90.00						
N 36 WS			•		9-10am		:30		NM	1	\$115.00
<u>Si</u> Week: 12	<u>tart Date</u> 2/11/17	End Date 12/17/17	<u>Weekdays</u> 1	<u>Spots/Week</u> 1	<u>Rate</u> \$115.00						
N 37 WS	FA 12/12/	17 12/12/1	7 NBC Today	2	9-10am		:30		NM	1	\$115.00
<u>Si</u> Week: 12	tart Date	End Date 12/17/17	Weekdays -1	Spots/Week 1	<u>Rate</u> \$115.00						
N 38 WS			7 NBC Today		9-10am		:30		NM	1	\$115.00
_	tart Date	End Date	Weekdays	Spots/Week	Rate		.00				Ψ110.00
Week: 12	2/04/17	12/10/17	1	1	\$115.00						
N 39 WS			•		9-10am		:30		NM	1	\$115.00
<u>Si</u> Week: 12	<u>tart Date</u> 2/04/17	<u>End Date</u> 12/10/17	<u>Weekdays</u> 1	<u>Spots/Week</u> 1	<u>Rate</u> \$115.00						
N 40 WS			7 ALABAMA L	IVE @ 1130AM			:30		NM	1	\$45.00
<u>S</u> 1	tart Date	End Date	<u>Weekdays</u>	Spots/Week	<u>Rate</u>						
Week: 12	2/11/1/	12/17/17	1	1	\$45.00				I		

(* Line Transactions: N = New, E = Edited, D = Deleted)

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www.wsfa.com

<u>Contract / Revision</u> <u>Alt Order #</u>
1862043 / 08874505

 Contract Dates
 Product
 Estimate #

 12/06/17 - 12/12/17
 DOUG JONES FOR SE 5124

 Advertiser
 Original Date / Revision

 POL/Jones, Doug/D/Sena
 12/05/17 / 12/06/17

*Line Ch Start Date End Date Description	Start/End Time	Spots/ Days Length Week	Rate Type:	Spots	Amount
Start Date End Date Weekdays Spots/Week	Rate		1	-	
N 41 WSFA 12/12/17 12/12/17 ALABAMA LIVE @ 1130AM Start Date		:30	NM	1	\$45.00
N 42 WSFA 12/06/17 12/06/17 ALABAMA LIVE @ 1130AM <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/171 1	1130A-12P <u>Rate</u> \$45.00	:30	NM	1	\$45.00
N 43 WSFA 12/07/17 12/07/17 ALABAMA LIVE @ 1130AM <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/171 1	1130A-12P <u>Rate</u> \$45.00	:30	NM	1	\$45.00
N 44 WSFA 12/08/17 12/08/17 ALABAMA LIVE @ 1130AM	1130A-12P <u>Rate</u> \$45.00	:30	NM	1	\$45.00
N 45 WSFA 12/06/17 12/06/17 law & order:svu <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/171 1	8-9pm <u>Rate</u> \$375.00	:30 •	NM	1	\$375.00
N 46 WSFA 12/11/17 12/11/17 ALABAMA LIVE @ 11A <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/11/17 12/17/17 1 1	11-1130Am <u>Rate</u> \$45.00	:30	NM	1	\$45.00
N 47 WSFA 12/12/17 12/12/17 ALABAMA LIVE @ 11A <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/11/17 12/17/17 -1 1	11-1130Am <u>Rate</u> \$45.00	:30 •	NM	1	\$45.00
N 48 WSFA 12/06/17 12/06/17 ALABAMA LIVE @ 11A <u>Start Date</u>	11-1130Am <u>Rate</u> \$45.00	:30	NM	1	\$45.00
N 49 WSFA 12/07/17 12/07/17 ALABAMA LIVE @ 11A	11-1130Am <u>Rate</u> \$45.00	:30	NM	1	\$45.00
N 50 WSFA 12/08/17 12/08/17 ALABAMA LIVE @ 11A <u>Start Date</u>	11-1130Am <u>Rate</u> \$45.00	:30	NM	1	\$45.00
N 51 WSFA 12/11/17 12/11/17 Today in Alabama 430am <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/11/17 12/17/17 1 1	430-5a <u>Rate</u> \$5.00	:30	NM	1	\$5.00
N 52 WSFA 12/12/17 12/12/17 Today in Alabama 430am	430-5a <u>Rate</u> \$5.00	:30	NM	1	\$5.00
N 53 WSFA 12/06/17 12/06/17 NBC Early Today 4a <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/171 1	4-430a <u>Rate</u> \$5.00	:30 •	NM	1	\$5.00
N 54 WSFA 12/07/17 12/07/17 Today in Alabama 430am	430-5a <u>Rate</u> \$5.00	:30	NM	1	\$5.00
N 55 WSFA 12/08/17 12/08/17 Today in Alabama 430am	430-5a <u>Rate</u> \$5.00	:30	NM	1	\$5.00
N 56 WSFA 12/08/17 12/08/17 BLINDSPOT	658-8pm	:30	NM	1	\$300.00

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www.wsfa.com

Contract / Revision	Alt Order #
1862043 /	08874505

 Contract Dates
 Product
 Estimate #

 12/06/17 - 12/12/17
 DOUG JONES FOR SEI 5124

Advertiser Original Date / Revision
POL/Jones, Doug/D/Sena 12/05/17 / 12/06/17

*Line Ch Start Date End Date Description	Start/End Time	Spots/ Days Length Week • Rate	TypeSp	oots	Amount
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/171 1	<u>Rate</u> \$300.00				
N 61 WSFA 12/11/17 12/11/17 Today In Alabama <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/11/17 12/17/17 1 1	6a-7a <u>Rate</u> \$265.00	:30	NM	1	\$265.00
N 62 WSFA 12/12/17 12/12/17 Today In Alabama <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/11/17 12/17/17 -1 1	6a-7a <u>Rate</u> \$265.00	:30	NM	1	\$265.00
N 63 WSFA 12/06/17 12/06/17 Today In Alabama <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/171 1	6a-7a <u>Rate</u> \$265.00	:30	NM	1	\$265.00
N 64 WSFA 12/11/17 12/11/17 NET Early Today ON Start Date End Date Weekdays Spots/Week Week: 12/11/17 12/17/17 M 1	4-430x <u>Rate</u> \$3.00	:30	NM	1	\$3.00
N 65 WSFA 12/12/17 12/12/17 NET Early Today ON Start Date End Date Weekdays Spots/Week Week: 12/11/17 12/17/17 -T 1	4-430x <u>Rate</u> \$3.00	:30	NM	1 .	\$3.00
N 66 WSFA 12/06/17 12/06/17 NET Early Today ON Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/17W 1	4-430x <u>Rate</u> \$3.00	:30	NM	1	\$3.00
N 67 WSFA 12/07/17 12/07/17 NET Early Today ON Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/17T 1	4-430x <u>Rate</u> \$3.00	:30	NM	1	\$3.00
D 68 WSFA 12/07/17 12/08/17 NET Early Today ON	4-430x	:30 '	NM	0	\$0.00
N 69 WSFA 12/07/17 12/07/17 DELAY/Tonight Show w/Jay <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/17T 1	/ I1105p-12xm <u>Rate</u> \$175.00	:30	NM	1	\$175.00
N 70 WSFA 12/09/17 12/09/17 Saturday Hour 3 <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/17S- 1	9-10PM <u>Rate</u> \$150.00	:30	NM	1	\$150.00
N 71 WSFA 12/07/17 12/07/17 NET Delay Last Call Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/17T 1	108-13730x <u>Rate</u> \$15.00	:30	NM	1	\$15.00
N 72 WSFA 12/08/17 12/08/17 Last Call With Carson Daily <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/17F 1	L1230-107x <u>Rate</u> \$15.00	:30	NM	1	\$15.00

 Time Period
 # of Spots
 Gross Amount
 Agency Comm.
 Net Amount

 11/27/17 -12/12/17
 66
 \$9,672.00
 (\$1,450.80)
 \$8,221.20

 Totals
 66
 \$9,672.00
 (\$1,450.80)
 \$8,221.20

ignature:	Date:	
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Totals

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This station does not discriminate in advertising contracts on the basis of race or ethnicity. Any provision in any order or agreement for advertising that purports to discriminate on the basis of race or ethnicity, even if handwritten, typed or otherwise made a part of a particular contract, is hereby rejected.

66

\$9,672.00

HEADLINE# 8874505 UNAPPROVED REV #3

* * *

X X E Y Y

RISK !!! REPORT FROM REP **CHANGES** CREDIT HARRIS AGENCY REP: TEL# 703-528-9387 CREDIT ADVISORY: AGEN ORDER WORKSHEET

DEC6/17 12.33 *** WSFA-TV ***

703-516-9680

12.33 SALESMAN REGIONAL DATE DEC6/17 (H) EDDINS SCATTERGOOD LOCAL RYAN OFF.# JEFF WA CLASS: NATL. PRSN BUYER NAME SALES **REP.#** INVOICE) CO-OP BILLING NEEDED 1650 ORDER, SUITE# (LINE, SE POLI/D JONES/D/SEN/AL COMMENTS: CANAL PARTNERS MEDIA # 8874505 75 PKWY 30339 ďβ CONTRACT DOUG JONES FOR SENAT EST#5124 900 CIRCLE WK-1ATLANTA, DEC12/17 STATE TAX NAME AGY. NAME ADV. FLIGHT DATES DEC6/17 TAX # ORDER # # PRDCT CILX ADV AGY

5,34 THANKS JASMINE FOR RYAN CANX SPOTS IN LINES ADDED LINES 65-69 TTL SAME, \$9,692 PLS CONFM REVISED ORDER REP:

SCHEDULE **** CASH IN ADVANCE Ø SI SIHL **** CON CM

ALL INVOICES ARE TO BE SENT TO: 900 CIRCLE 75 PARKWAY SE, SUITE#1650 30339 ATLANTA, GA

FOR SENATE DOUG JONES

:TOTE:	:SPTS:	
DAYS		
END : SPIS: WEEK :	DATE : /WK: INVT :	N.
END : SP	DATE : /	
••		
START	DATE	2.4
		513
RATE	••	AGENCY EST# = 5124
SEC		
: LGTH :		CODE = 836
TIME PERIOD		AGENCY ADVERTISER
:LINE#:REP :CD:	: LINE#: :	AGENCY

AGENCY ADVERTISER CODE = 836 AGENCY PRODUCT CODE = 967 1035P-1135P Ø

\$175.00

SHOW W JIMMY FALLON SHOW W JIMMY FALLON

THE TONIGHT

PROGRAM : CON COM1:

0

12/7

12/7

THU

0

* * HEADLINE# 8874505 UNAPPROVED REV #3 及 * *

FROM REP **CHANGES** FAX# RISK !!! REPORT F CREDIT AGENCY TEL# 703-528-9387 CREDIT ADVISORY: ORDER WORKSHEET

DEC6/17 12.33 ** WSFA-TV ***

703-516-9680

*** WSFA-TV

: TOTL: 0 Н DAYS WED THU WED SAT THU •• WEEKINGT :SPTS: /WK: 0 Н Н END DATE 12/6 12/6 12/7 12/9 12/7 START DATE 12/7 Ø 12/6 12/7 12/ .. RATE \$170.00 \$450.00 \$175.00 \$250.00 \$15.00 TO NFL) NIGHT WITH CARSON NIGHT WITH CARSON VERY PENTATONIX CHRISTMAS VERY PENTATONIX CHRISTMAS (DUE SEC •• SHOW 30 30 LGTH 30 30 30 DELAYED TONIGHT DELAYED TONIGHT BLACKLIST-FALL BLACKLIST-FALL DELAYED LAST DELAYED LAST PERIOD 1100P-1200M 900P-1000P 700P-800P 700P-800P 105A-135A TIME SNL SNL A A CON COM1: PROGRAM : CON COM1: PROGRAM : CON COM1: PROGRAM : CON COM1: PROGRAM : CON COM1: :CD: 4 PROGRAM PROGRAM PROGRAM PROGRAM (C) ď Þ ø : LINE# 65 99 67 68 :LINE#:REP 34

\$9,692.00 **DEC/17**

WITH CARSON WITH CARSON

NIGHT NIGHT

LAST

PROGRAM : CON COM1: \$9,692.00

TOTAL

CONTRACT TOTAL

FRI

Н

12/8

12/8

\$15.00

30

1235A-105A

K

9

COMPETITIVE INFORMATION NOT YET AVAILABLE.

SVC- ARB

DEMOS- RA35+*

*-MULTIPLE N-PROGRAM NAME Z-COMMENTS M-MAKEGOOD X-LATE Y-DAYS L-LENGTH T-TIME DE-DELETE E-EFF DATES S-SPOTS PER WEEK C-CANCELLED R-RATE Q-PAID PGM B-BUY TYPE P-CLASS, PLAN, SECT A-ADD MOD CODE

REP: TEL# 703-528-9387 CREDIT ADVISORY: AGENCY ORDER WORKSHEET TRF# 1862043 HEADLINE# 8874505 APPROVED REV #3 \$\$\$

POLI/D JONES/D/SEN/AL

NAME

ADV.

#

ADV

REP \$\$\$

DEC6/17 13.25 *** WSFA-TV *** 703-516-9680 RISK !!! REPORT FROM STATION FAX# CREDIT

#

SALESMAN

OFF.#

REP.#

Ø 13 DATE DEC6/17 REGIONAL (H)EDDINS SCATTERGOOD LOCAL RYAN JEFF WA CLASS: NATL. BUYER NAME PRSN SALES INVOICE) BILLING NEEDED ORDER, 1650 SUITE# COMMENTS: (LINE, SE, COLOP # 8874505 CANAL PARTNERS MEDIA PKWY 30339 75 GA GA 900 CIRCLE EST#5124 CONTRACT WK-1ATLANTA, DEC12/17 TAX JONES FOR SENAT AGY. NAME STATE DATES DEC6/17 DOUG CITY TAX FLIGHT # ORDER PRDCT AGY

REP: REVISED ORDER
CANX SPOTS IN LINES 5,34
ADDED LINES 65-69
TTL SAME, \$9,692
PLS CONFM
THANKS JASMINE FOR RYAN

CON CM **** THIS IS A CASH IN ADVANCE SCHEDULE ****

ALL INVOICES ARE TO BE SENT TO: 900 CIRCLE 75 PARKWAY SE, SUITE#1650 ATLANTA, GA 30339

CONTRACT SCHEDULED FOR GENERATION DOUG JONES FOR SENATE CHANGES OF THIS ORDER HAVE BEEN APPROVED. NOTICE:

CONTRACT TOTAL \\$9,692.00 TOTAL SPOTS 66

FAX# AGENCY REP: TEL# 703-528-9387 CREDIT ADVISORY: TRF# 1862043 #0 \$\$\$

REP HEADLINE# 8874505 \$\$\$ MOD# 0: APPROVED REV

887450

DEC6/17 16.15 *** WSFA-TV *** STATION * * CHANGES * * FROM RISK !!! REPORT F CREDIT ORDER WORKSHEET

703-516-9680

.15 Ø Н # SALESMAN DATE DEC6/17 REGIONAL (H)RYAN EDDINS SCATTERGOOD LOCAL OFF.# JEFF WA-CLASS: NATL PRSN BUYER NAME SALES REP.# INVOICE) BILLING NEEDED ORDER, 650 М SUITE# (LINE, SE CO-OP JONES/D/SEN/AL COMMENTS: PARTNERS MEDIA 887450 75 PKWY 30339 # GA 900 CIRCLE DOUG JONES FOR SENAT EST#5124 CONTRACT WK-1 ATLANTA, POLI/D CANAL DEC12/17 TAX AGY. NAME NAME STATE ADV. DEC6/17 FLIGHT DATES TAX # ORDER PRDCT # CILY AGY ADV

**** SCHEDULE CASH IN ADVANCE ď IS SIHL **** CON CM

SE, SUITE#1650 ALL INVOICES ARE TO BE SENT TO 900 CIRCLE 75 PARKWAY SE, SUIT! 30339 GA ATLANTA,

DOUG JONES FOR SENATE

NO BUYS TO PRINT STATION MAKEGOOD OFFERS:

BUY#67 UNRESL

MISSED:SAT/900P-1000P

OFFER:SAT/900P-1000P

CMT:I MADE A MISTAKE ON THE RATE. THIS LEAVES \$20 WHICH WE WILL

CMT:IN IF WE GET MORE PRE-EMPTS. PLEASE CONFIRM. THANKS, DENICI

\$9,692.00

TOTAL

CONTRACT TOTAL

PLS ADVISE (DEC6/17)

ADD BACK

\$9,692.00 **DEC/17** YET AVAILABLE INFORMATION NOT COMPETITIVE

SVC- ARB

DEMOS- RA35+*

REP: TEL# 703-528-9387 CREDIT ADVISORY: AGENCY ORDER WORKSHEET REP HEADLINE# 8874505 TRF# 1862043 \$\$\$ MOD# 0: UNAPPROVED REV #1 \$\$\$

FAX# 703-516-9680 REPORT RISK CREDIT

DEC6/17 16.23 *** WSFA-TV *** FROM REP

#

SALESMAN REGIONAL (H) JEFF SCATTERGOOD EDDINS LOCAL RYAN OFF.# WA-CLASS: NATL. BUYER NAME PRSN SALES REP.# ORDER, INVOICE) 1650 SUITE# (LINE, SE COMMENTS: POLI/D JONES/D/SEN/AL CANAL PARTNERS MEDIA 8874505 75 PKWY 30339 # GA 900 CIRCLE EST#5124 CONTRACT WK-1 ATLANTA, DEC12/17 DOUG JONES FOR SENAT NAME NAME AGY. ADV. DATES DEC6/17 FLIGHT ORDER PRDCT # ADV AGY

16.23

117

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DATE

CO-OP BILLING NEEDED

TAX

STATE

TAX

CILX

M1 OKD AS LINE 70 REVISED ORDER REP:

THANKS JASMINE FOR RYAN PREVIOUS TTL \$9,692 REVISED TTL, \$9,672 \$20 LEFT TO RESPEND/MG PLS CONFM

STA:

A CASH IN ADVANCE SCHEDULE **** SI SIHL **** CON CM

ALL INVOICES ARE TO BE SENT TO: 900 CIRCLE 75 PARKWAY SE, SUITE#1650 30339 ATLANTA, GA

DOUG JONES FOR SENATE

: TOTL:	:SPTS:	
DAYS		•
EEK :	NVT:	
SPTS: W	: /WK: I	
END	DATE	
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TIME PERIOD		•
LINE#:REP :CD:	:LINE#:	•
. 1.		

5124

1

AGENCY EST#

AGENCY ADVERTISER CODE = 836 AGENCY PRODUCT CODE = 967

30

900P-1000P

Ø

12/ \$170.00

> SNL PROGRAM : PROGRAM

0

SAT

0

12/9

g

REP: TEL# 703-528-9387 CREDIT ADVISORY: AGENCY 1862043 REP HEADLINE# 8874505 TRF# 186. \$\$\$ MOD# 0: UNAPPROVED REV #1 \$\$\$

*** WSFA-TV *** DEC6/17 16.23 FAX# 703-516-9680 RISK !!! REPORT FROM REP **CHANGES** CREDIT I ORDER WORKSHEET

: TOTL:	Н
DAYS	E,
	SAT
WEEK	
END :SPTS: WEEK DATE : /WK: INVT	Т
END	12/9
START	12/9
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RATE	\$150.00
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LGTH :	30
TIME PERIOD :	900P-1000P
. CD:	Ø
:LINE#:REP :CD: :LINE#:	7.0

WHICH WE WILL ADD BACK

THANKS, DENICE

THIS LEAVES \$20 SNL PROGRAM: ORD COM1:

ORD COM1: I MADE A MISTAKE ON THE RATE. THIS LEAVES \$20 ORD COM2: IN IF WE GET MORE PRE-EMPTS. PLEASE CONFIRM. THIS IS A MAKE-GOOD FOR DEC9 ON LINE-67 FOR 1 SPOT/WK STATION MAKEGOOD OFFERS:

PLS ADVISE. (DEC6/17) CMT:I MADE A MISTAKE ON THE RATE. THIS LEAVES \$20 WHICH WE WILL ADD BACK THANKS, DENICE \$150.00 \$170.00 30s 30s GET MORE PRE-EMPTS. PLEASE CONFIRM. DEC9 DEC9 MISSED: SAT/900P-1000P OFFER: SAT/900P-1000P CMT:IN IF WE BUY#67 OK'D

CONTRACT TOTAL TOTAL TOTAL \$9,672.00 **DEC/17**

\$9,672.00

COMPETITIVE INFORMATION NOT YET AVAILABLE

DEMOS- RA35+* SVC- ARB

N-PROGRAM NAME M-MAKEGOOD L-LENGTH E-EFF DATES DE-DELETE C-CANCELLED B-BUY TYPE A-ADD MOD CODE

*-MULTIPLE

Z-COMMENTS

X-LATE Y-DAYS

T-TIME

S-SPOTS PER WEEK

R-RATE

Q-PAID PGM

P-CLASS, PLAN, SECT

AGENCY REP: TEL# 703-528-9387 CREDIT ADVISORY: AGEN REP HEADLINE# 8874505 TRF# 1862043 \$\$\$ MOD# 0: APPROVED REV #1 \$\$\$

DEC6/17 16.34 *** WSFA-TV *** 703-516-9680 RISK !!! REPORT FROM STATION FAX# CREDIT ORDER WORKSHEET

SALESMAN REGIONAL (H) RYAN EDDINS SCATTERGOOD LOCAL OFF.# JEFF WA-CLASS: NATL. NAME PRSN BUYER SALES **REP.#** INVOICE) ORDER, 1650 SUITE# (LINE, S 回 S POLI/D JONES/D/SEN/AL COMMENTS: CANAL PARTNERS MEDIA # 8874505 PKWY 30339 75 GA EST#5124 900 CIRCLE CONTRACT WK-1 ATLANTA, DEC12/17 SENAT NAME AGY. NAME FOR ADV. DEC6/17 CONES DATES DOUG # FLIGHT # # ORDER PRDCT AGY ADV

34

16.

DATE DEC6/17

CO-OP BILLING NEEDED PREVIOUS TTL \$9,692 REVISED TTL, \$9,672 \$20 LEFT TO RESPEND/MG TAX STATE REVISED ORDER M1 OKD AS LINE 70 PLS CONFM TAX CITY 3EP

THANKS JASMINE FOR RYAN

CON CM **** THIS IS A CASH IN ADVANCE SCHEDULE

ALL INVOICES ARE TO BE SENT TO: 900 CIRCLE 75 PARKWAY SE, SUITE#1650 ATLANTA, GA 30339

\$170.00 GENERATION 30S 30S CONTRACT SCHEDULED FOR DEC9 DEC9 DOUG JONES FOR SENATE NOTICE: CHANGES OF THIS ORDER HAVE BEEN APPROVED. STATION MAKEGOOD OFFERS: MISSED: SAT/900P-1000P OFFER: SAT/900P-1000P BUY#67 OK'D

PLS ADVISE BACK CMT:I MADE A MISTAKE ON THE RATE. THIS LEAVES \$20 WHICH WE WILL CMT:IN IF WE GET MORE PRE-EMPTS. PLEASE CONFIRM. THANKS, DENICE CONTRACT TOTAL \$9,672.00 TOTAL SPOTS 66

(DEC6/17)